

Modern Business Terminology/Jargon

80/20 rule

24/7/365

Above my pay grade

Accountability

Address the Issue

Adoption

After all is said and done

Aha moment

Alignment

All Boats Rise in High Tides

All Hands on Deck

All rowing in same direction

All sizzle and no steak

All stick and no carrot

All that jazz

Analysis Paralysis

Ask for the business

ASAP

Atomic Level

At the end of the day

Baby steps

Backfill

Back of the napkin

Bandwidth

Barn door closer

Basic blocking and tackling

Batting the gong around

Behind the eight ball

Benchmark(ing)

Best Practice

Better than chocolate

Between a Rock and a Hard Place

Bigger fish to fry

Big Picture

Birddog

Blades of grass

Blue-Sky Thinking

Body of Evidence

Body of work

Book of business

Boots on the ground

Bottom Line

Brain dumping

Brain fart

Break Down Silos

Break Down the Haystack

Brick and Mortar
Bring it home
Bucket
Building a plane while we are flying it
Bum rushed
Bumps in the road
Business Case
Business champion
Busier than a one armed paper hanger
Busy as a bee
Buy-In
Cadillac/Chevy
Calibration
Calisthenics
Call in the cavalry
Can't squeeze blood out of a turnip
Capitalize
Cards on the table
Carry across the finish line
Cascade
Catch up live
Center of excellence
Center of influence
Challenges, barriers and risks
Change Agent
Chew on it
Circle back
Circle of influence
Circle the wagons
Close to the vest
Closure
Cluster
Collaboration
Combing the data
Come to Allah
Come to Jesus
Come to Mohammed
Coming to a theater near you
Common theme
Communication Channels
Conceptualize
Consumer driven
Continual clustf*ckery
Continuous quality improvement
Conversation
Core competency
Correct me if I'm wrong

Cosmic experience
Cows out of the barn
Credibility
Critical mass
Cross Fertilization
Crusade
Crystal Ball
Culturing
Cup of tea
Customer Focused
Cut to the mustard
Data stream
Decompress
Dead horse
Deep dive
Delicious
Delightful
Deliverables
Discipline
Discussion
Disruptive innovation
Disruptor
Dive in
Diversity
Dog and Pony Show
Dollars to Donuts
Do more with less
Don't share the cookbook
Don't sweat the details
Don't throw the baby out with the bath water
Drag and drop metaphor
Drill Down
Drinking from the fire hose
Drink the Kool-aid
Drive the ship
Ducks in a row
Due diligence
Dysfunctional
Early bird gets the worm
Educational moment
Embedded
Embrace
Empower
Energizes
Engage and touch
Engagement
Enlightened

Exponential(-ly)
Eye Candy
Facilitate
Fact of the Matter
Face time
Fast tracked
Feel Out
Fighting over the edges
Figure it out
Fingers on the keyboard
Finish line
Flexible
Flashpoint
Fluff it up
Flush through
Flushed out
Flushed out of the nest
Footprint
Frame it up
Framework
Free flow
FUBAR
Full court press
Functionalities
Game changer
Game Plan
Gap Analysis
Gatekeeper
Get our arms around it
Give away the farm
Give it a shot
Give it the old college try
Give it a whirl
Glide path
Goat Rodeo
Going in with eyes wide open
Going nuclear
Going rogue
Global model
Go the Extra Mile
Goal-Oriented
Go, No-go decision
Golden handcuffs
Gold on the ground
Governance model
Grooming time
Ground zero

Guardrails
Gut check
Hacking through the grass
Hail mary pass
Handholding
Handshake
Hand work (Knitting the quilt)
Hanging chad
Happy dance
Hard to swallow
Harvest
Heads Up
Heavy list
heavy lift
Heavy lifting
Herding Cats
Hindsight is 20/20
Hit the ground running
Hold your water
Homegrown
Home run
Honestly
Horses have left the stable
Horses Mouth
Hot button
How much juice do we get out of the squeeze
Huddle and Gauge
Huge lift
Human capital
I didn't go to that school
I don't think we need War and Peace...
I, personally....
If you will
I'm going to put the air back in the room
Influencer
In my mind
In my wheelhouse
In the literature
In the weeds
Incubate
Innovate
Intellectual Capital
Intellectual energy
Interoperability
Issues
It is what it is
Its not rocket science

Keep You in the Loop
Keep your powder dry
Kick it around
Kick that tire
Kick the can
Kick the tires
Knarly analytics
Knock it out of the park
Knowledge Base
Knowledge transfer
Laser Focus
Late to the game
Leading Edge
Less is more
Lessons learned
Let it marinate
Let it percolate
Let it simmer
Let the cat out of the bag
Let it stew
Let's carve out
Let sleeping dogs lie
Level set
Leverage
Lightbulb moment
Like a chicken with its head cut off
Line of sight
Living Document
Loaded for bear
Looking through my rose colored glasses
Looking through the goggles
Looking through the lens
Loose cannon
Loose lips sink ships
Low hanging fruit
Low on the totem pole
Magic wand
Make a deal with the devil
Making my fingers tingle
Make hay
Make or break
Marching order
Master dashboard
Master of difficulty
Master tickler
Materialize
Matrix

Memorialize
Message in this market
Measure twice, cut once
Meat and Potatoes
Mental calisthenics
Mental gymnastics
Mental masturbation
Mental model
Mentor(ing)
Methodology
Micro Masturbation
Mind Pretzel
Mindset
Misadventures
Mission Statement
Mission-Critical
Monday morning quarterback
Morning chat
Mousetrap
Move the needle
Mover and Shaker
Moving Parts
Moving target
Multitask(ing)
Muscle through it
Music to my ears
Navigate
Need for tenderness
Nested
Net/net
Network(ing)
Next shoe to fall
Nibbling around the edges
Nimble
Ninja
Nirvana
Noodle
Not Rocket Science
Nurturing
Off the grid
Off the record
Off the reservation
On a go forward basis
Offboarding
Onboarding
On the Same Page
Opaque

Open forum
Open the kimono
Operationalize
Opportunity
Optics
Organically
Orthogonal
Out of the Loop
Out of pocket
Outside the box
Overpromise and underdeliver
Ownership
Pain point
Paint a picture
Paradigm shift
Part of the wind up
Parking lot
Partner
Pause parity
Peek behind the curtain
Peel the onion back
Pegging that Ship
Penny wise and pound foolish
People with their sleeves rolled up
Pen yields power
Perform surgery
Pick your brain
Piece of the pie
Pieces of the puzzle
Pimp it up
Play in the same sand box
Pilot
Pivot shift
Planted
Power Alley
Power Shift
Power through
Preaching to the choir
Pregaming
Price point
Prime the pump
Prioritize
Process revolution
Process Review
Proof is in the pudding
Prune
Pull myself up from the bootstraps

Pulse
Pulsing
Punt
Push the Envelope
Put it on our Radar
Put the brakes on
Puzzle it out
Quality
Quick shout out
Quick wins
Raise your hand
Rally the troops
Ramp Up
Rate limiting step
Rattle their cage
Reaching out
Ready Made Playbook
Reality Check
Regroup
Reinvent the flat tire
Resource Constrained
Result(s)-Driven
Revisit
Ride the wave
Right size
Rock star
Robust
ROI
Rules of engagement
Run it up the flagpole
Run point
Running around with my hair on fire
Scale back
Scalable
Scrubbing the data
Secret Sauce
Sell your soul to the devil
Senior Moment
Shaking hands and kissing babies
Shape and Mold
Shared understanding
Sharpen the pencil
Shifting the air around in the balloon
Short end game
SNAFU
Snowballs chance in hell
Social capital

Sound of crickets
Soup to Nuts
Spin back
Speak now or forever hold your peace
Spread the word
Stack the deck
Stakeholder
Stake in the ground
Stay in your own lane
Stay in your swim lane
Stick to your knitting
Stub your toe
Strategic Fit
Strategic Gap
Studies have shown
SWAG
SWAT team
Sweat equity
Sweet spot
Synergy
Synthesis
Table this
Tactical
Take a stab at it
Take home message
Take it to the next level
Take that conversation off-line
Takeaways
Take one for the team
Talking out loud right now
Talk off-line
Talking Points
Task at hand
TBD
Teaching moment
Tease it out
Tee it up
Ten pounds of shit in a five pound bag
That's why they pay you the big bucks
That Ship has Sailed
The balls in your court
The devil is in the detail
The geese have hatched
They don't know what they don't know
The juice is worth the squeeze
This is funny/serious
This isn't our first rodeo

This space
Thought leaders
Throw a shingle out
Throw it against the wall and see what sticks
Throw my hat in the ring
Throw off conversation
Throw out a rope
Throw under the bus
Tie it down
Tied off
Tiger team
Tip of the Iceberg
To that end
Top of the funnel
Touch base
Touch point
Traction
Train has left the station
Transition
Transparency
Tricks of the trade
Trusted advisor
Turn the ship
Turnkey
Underbrush
Uplift analysis
Validate
Value
Vehicle
Vertical Integration
Visualize
Voodoo
Voodoo magic
WAG
Walk the plank
Warm hand off
Waterfall
We are a bit out over our skis here
Welcome to the nuthouse
Well, based on past history...
What keeps you up at night
When push comes to shove
Where the rubber meets the road
Whiteboard
Widget
Win-Win
Window of opportunity

Witchcraft

With that being said

Wrestling with it

You only get one bite at this apple

Zen moment